

Message Text

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ACTION EB-08

INFO OCT-01 AF-10 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00

COME-00 DODE-00 DOE-11 H-01 INR-10 INT-05 L-03

NSAE-00 NSC-05 OMB-01 PM-05 USIA-06 OES-07 SP-02

SS-15 STR-07 TRSE-00 ACDA-12 /117 W

-----065449 010233Z /65

R 281540Z FEB 78

FM AMEMBASSY BRAZZAVILLE

TO SECSTATE WASHDC 0253

LIMITED OFFICIAL USE BRAZZAVILLE 0205

W.O. 11652: N/A

TAGS: EINV, ENGR, ETRD, US, CF

SUBJECT: GULF OIL NEGOTIATIONS WITH CONGOLESE GOVERNMENT

1. GULF OIL BROKE OFF NEGOTIATIONS WITH CONGOLESE GOVERNMENT FRIDAY, FEBRUARY 24. NEGOTIATIONS COVER EXPLORATION AND PRODUCTION RIGHTS. GULF NEGOTIATING TEAM TOLD EMBOFF THAT THEY FELT THEY WERE DEALING WITH INDIVIDUALS IGNORANT OF THE NEEDS OF A MODERN PETROLEUM COMPANY.

2. CONGOLESE NEGOTIATING TEAM INCLUDED THE MINISTER OF MINES AND ENERGY AND A REPRESENTATIVE OF HYDRO-CONGO, THE STATE-OWNED PETROLEUM PRODUCT DISTRIBUTION NETWORK. CONGOLESE WISH TO IMPOSE A REQUIREMENT TO HIRE 95 PERCENT CONGOLESE. GULF STATED IT COULD LIVE WITH THAT FIGURE. HOWEVER THEY ALSO WISH TO IMPOSE A LIMIT ON PROFITS. THAT PROPOSAL CASUED THE IMPASSE.

3. REPATRIATION OF FUNDS IS NOT EXPECTED TO BE A PROBLEM DUE TO CONGOLESE USE OF CFA CURRENCY.

4. GULF STATED IT HAD OFFERED ITS STANDARD PACKAGE FOR THE REGION. GULF MAY COME BACK TO BRAZZAVILLE AFTER A SUITABLE COOLING OFF PERIOD WITH A 10 TO 15 PERCENT BETTER OFFER.

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5. GULF ALSO TOLD EMBOFF IT EXPECTED SUCCESSFUL CONCLUSION IN THE NEAR FUTURE TO ITS NEGOTIATIONS WITH ANGOLA RE ITS OPERATIONS THERE.

BAILEY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, NEGOTIATIONS, TRADE COMPLAINTS
Control Number: n/a
Copy: SINGLE
Draft Date: 28 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BRAZZA00205
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780092-1271
Format: TEL
From: BRAZZAVILLE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978025/aaaaaeba.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e2cbf2d8-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 26 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3581235
Secure: OPEN
Status: NATIVE
Subject: GULF OIL NEGOTIATIONS WITH CONGOLESE GOVERNMENT
TAGS: EINV, ENRG, ETRD, US, CF, GULF OIL
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/e2cbf2d8-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014